PROFILE OF INDUSTRIAL BANKS

(In Millions of Dollars)

| Period Ending | 12/31/2001 | 12/31/2002 | 12/31/2003 | 06/30/2004 |
|--|------------|------------|------------|------------|
| Number of Thrift and Loans | 21 | 19 | 16 | 16 |
| Loans & Leases (Net)* Reserve for loans | 9,960.3 | 10,861.2 | 11,841.1 | 12,843.8 |
| | 258.0 | 305.5 | 297.4 | 304.6 |
| Total Assets | 11,529.2 | 12,606.9 | 13,446.2 | 14,647.7 |
| Total Deposits | 9,368.1 | 9,297.0 | 9,609.9 | 10,280.8 |
| Total Equity Capital | 976.5 | 1,198.1 | 1,269.3 | 1,519.6 |
| Noncurrent Loans & Leases** Total Past Due Loans & Leases*** Other Real Estate Owned**** | 233.5 | 191.2 | 142.5 | 125.4 |
| | 367.0 | 303.7 | 275.2 | 247.4 |
| | 39.4 | 26.8 | 25.8 | 27.0 |
| Interest Earned Interest Expense Net Interest Income | 1,087.9 | 999.0 | 957.2 | 554.7 |
| | 536.8 | 342.7 | 257.5 | 136.3 |
| | 551.1 | 656.4 | 699.6 | 418.5 |
| Noninterest Income | 96.7 | 215.7 | 340.6 | 268.0 |
| Loan Loss Provision | 199.5 | 236.4 | 165.0 | 46.4 |
| Noninterest Expense | 305.4 | 320.7 | 354.8 | 242.1 |
| Net Income | 53.7 | 197.0 | 322.7 | 242.6 |
| Return on Assets# Return on Equity# Net Interest Margin# | 0.47 | 1.56 | 2.40 | 3.31 |
| | 5.50 | 16.44 | 25.43 | 31.93 |
| | 4.78 | 5.21 | 5.20 | 5.71 |
| Loans & Leases/Deposits Loans & Leases/Assets LLR/Total Loans Equity Capital/Assets | 106.32 | 116.83 | 123.22 | 124.93 |
| | 86.39 | 86.15 | 88.06 | 87.69 |
| | 2.59 | 2.81 | 2.51 | 2.37 |
| | 8.47 | 9.50 | 9.44 | 10.37 |
| Noncurrent Loans&Leases/Total Loans&Leases Tot. Past Due Loans&Leases/Total Loans&Leases | 2.34 | 1.76 | 1.20 | 0.98 |
| | 3.69 | 2.80 | 2.32 | 1.93 |
| Reserves for Loans/Noncurrent Loans&Leases | 110.51 | 159.80 | 208.66 | 242.87 |

^{*} Net of unearned income.

NA Not Available

^{**} Noncurrent loans & leases are loans & leases past due 90 days or more and nonaccruals.

^{***} Includes noncurrent loans & leases plus loans & leases 30-89 days delinquent.

^{****} Other Real Estate Owned (ORE) is Total ORE less direct and indirect investments in real estate ventures;

[#] Aggregate return